

Focused Conversation Method

- Provides a structure to elicit meaningful dialogue, broad perspectives, and clear ideas.
- Structures group participation.

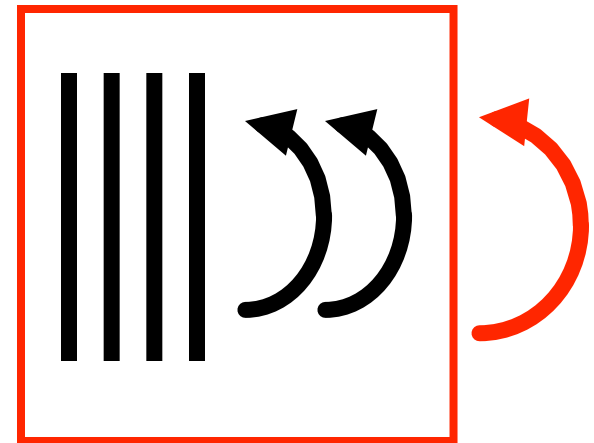
When we process information and think clearly, we move through four different modes, sometimes very quickly.

These modes can be labeled:

- **O**bjective
- **R**eflective
- **I**nterpretive
- **D**ecisional

You *already* use **O.R.I.D.** every time you *think*...

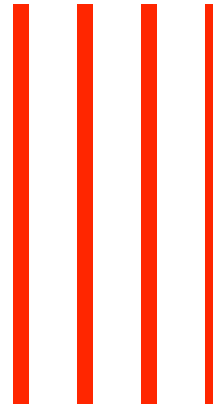
When you ask questions in this order, we call it a
“Focused Conversation”



The first level of the Focused Conversation Method

Ojective Level

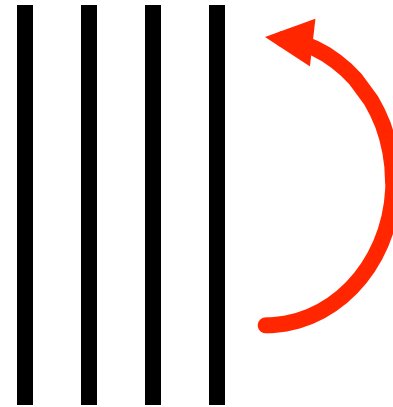
- Engage our senses (hear, smell, see, taste, texture...)
- Facts, data
- Usually external
- Directly observable



The second level of the Focused Conversation Method

Reflective Level

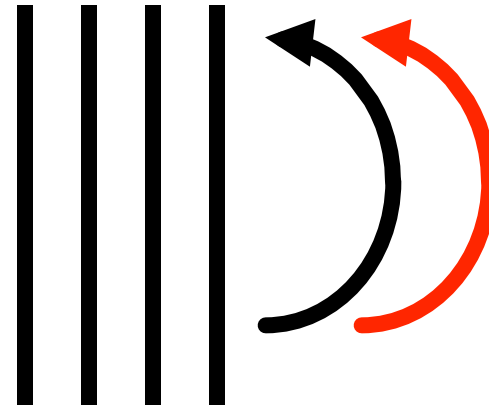
- The immediate, internal response to the external data.
- Personal reactions.
- Memories, associations, related experiences.
- Feelings, images, emotions, attitudes.



The third level of the Focused Conversation Method

Interpretive Level

- Layers of...
 - Significance,
 - Meaning,
 - Value,
 - Implications.
- Identify options and possibilities



The fourth and last level of the Focused Conversation Method

Decisional Level

- Closure.
- Future resolve:
 - actions
 - next steps
 - commitment
 - learning's
 - Individual and group choice

