Focused Conversation Method

• Provides a structure to elicit meaningful dialogue, broad perspectives, and clear ideas.

• Structures group participation.

When we process information and think clearly, we move through four different modes, sometimes very quickly.

These modes can be labeled:

• Objective
• Reflective
• Interpretive
• Decisional

You *already* use O.R.I.D. every time you *think*...

When you ask questions in this order, we call it a “Focused Conversation”
The first level of the Focused Conversation Method

Objective Level

• Engage our senses (hear, smell, see, taste, texture...)
• Facts, data
• Usually external
• Directly observable
Reflective Level

- The immediate, internal response to the external data.
- Personal reactions.
- Memories, associations, related experiences.
- Feelings, images, emotions, attitudes.
The third level of the Focused Conversation Method

Interpretive Level

• Layers of...
  – Significance,
  – Meaning,
  – Value,
  – Implications.

• Identify options and possibilities
The fourth and last level of the Focused Conversation Method

Decisional Level

- Closure.
- Future resolve:
  - actions
  - next steps
  - commitment
  - learning's
  - Individual and group choice